
Instructions : All Questions are compulsory.

- Q.I** Explain in brief the following theories of Leadership **15**
- a) Situational Model of Hersey and Blenhard.
 - b) Path-Gobal Model

OR

- Explain the following learning Theories **15**
- a) Classical conditioning
 - b) Operant conditioning

- Q.II** a) Discuss the impact of Perceptions on organisational activities. **8**
- b) Describe in brief the nature of individual differences in human beings. **7**

OR

- a) What are some of the major findings regarding the nature of human behaviour ? **8**
- b) Define intelligence and explain the different kinds of intelligence ? **7**

- Q.III** What are the various causes of stress. **15**

OR

- What are the advantages and disadvantages of group decision making. **15**

- Q.IV** Write short notes on any three : **15**
- 1) Leadership Traits
 - 2) Delphi Technique
 - 3) Locus of control
 - 4) Big five Model
 - 5) Shaping.